

Workshop Teleconference Menu

MaryBeth Head conducts private teleconferences by phone or Skype®. Each session is one hour long. Sessions can be combined for a one to three hour workshop on one or more topics.

Starters:

Practice Organizational Issues

- 1 The Schedule
- 2 Office Protocol
- 3 Cleaning Out the Closets: *de-cluttering and refining systems*
- 4 Generating Referrals/Internal Marketing
- 5 Fees and Payment Arrangements



Entrees:

Patient Issues

- 1 Patient Expectations
- 2 Welcoming New Patients
- 3 Welcoming Urgency Patients
- 4 Improving Success in Hygiene
- 5 Successful Treatment Discussions
- 6 Re-activating Lost Souls
- 7 Facilitation
- 8 Insurance Challenges
- 9 Preventing Appointment Cancellations and No-shows



Desserts:

Team Events and Retreats

- 1 Vision and Re-focus
- 2 Goal Setting
- 3 Addressing Team Dissension
- 4 Team Expectations and Accountability



Fees:

One Session:	Two Sessions:	Three Sessions:
\$399	\$699*	\$999*

*Multiple session discount when paid in full in advance

Reservations are highly recommended.

**Please call to reserve your Workshop
Teleconference:**

800-848-8326

